



# ANNUAL REPORT

JUNE 1, 2020 - MAY 31, 2021







# 2021 SEASON SUMMARY



128 MEMBER GROUPS



112 STUDENTS IN  
LESSON PROGRAM

Thank you to all of our members, volunteers, supporters, and board members. The hill wouldn't be what it is today without all your help and support. A special thank you to all the lifties for their dedication to the hill all season long. It truly takes a village to keep the hill running smoothly.

With the new season fast approaching we are starting to prepare and plan for the 2022 season. We are considering all the feedback we got throughout the season and working diligently to improve the ski hill experience. We look forward to seeing everyone and enjoying another season of skiing soon!

**BRAD WIRTH**  
OUTGOING PRESIDENT

# SKI HILL BOARD



**BRAD WIRTH**  
PRESIDENT



**ERIC ROBINSON**  
VICE PRESIDENT



**STEVE DALEY**  
TREASURER



**KRISTIN LABEAU**  
SECRETARY



**PETE FLECKENSTEIN**  
HILL MANAGER



**BRIAN MCMANUS**  
BOARD MEMBER



**JON BRISTOL**  
BOARD MEMBER



**JUSTIN WOODS**  
BOARD MEMBER



**JENNY BIANCULLI**  
BOARD MEMBER



**EMILY WIRTH**  
BOARD MEMBER



**KEVIN QUICK**  
BOARD MEMBER

Interested in getting involved? We are always looking for people to get involved and share ideas! Feel free to talk to any current board member or send an email to [secretaryskiskan1@gmail.com](mailto:secretaryskiskan1@gmail.com).



December						
Su	M	Tu	W	Th	F	Sa
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

January						
Su	M	Tu	W	Th	F	Sa
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						



February						
Su	M	Tu	W	Th	F	Sa
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28						

March						
Su	M	Tu	W	Th	F	Sa
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			



## A LOOK BACK...

SKI SWAP, SALE & TUNE

December 20

OPENING DAY

December 26

SKI LESSONS START

January 9

T-BAR OPEN

January 10

PIZZA PARTY #1

January 31

CARDBOARD SLED RACE

February 20

PIZZA PARTY #2

February 20

ROBIN'S RACE

February 27

HILL CLIMB

March 6

SEASON CELEBRATION

March 21

SEASON ENDS

March 21







# LESSON PROGRAM

This year was spectacular for the lesson program! Our program grew to have 52 students in the group lesson program on Saturday morning. Many started on the bunny hill and graduated to the big hill by the end of the program. Our two private instructors, Emily & Hannah, taught over 60 students in private lessons. We are truly meeting our mission in fostering a love for the sport!



60 STUDENTS IN  
PRIVATE LESSONS



52 STUDENTS IN  
GROUP LESSONS

**100% AGREE WITH THE STATEMENT THE LESSON  
PROGRAM IS A GOOD VALUE**

## A SPECIAL THANK YOU TO ALL OUR LESSON PROGRAM VOLUNTEERS

LISA WIRTH  
ERIC ROBINSON  
JENNY BIANCULLI  
HANNAH O'BRIAN

TREY WIRTH  
BEN SCHAUB  
DAVID SNOOK  
IVY CARTER

TEAGAN LAKE  
HEATHER VASILE  
OLIVIA BENZ  
RIVER ROBINSON

KAYLA DWYER  
RAGEN ROBINSON



# T-BAR CAPITAL CAMPAIGN

**\$23,090** of \$25,000 goal



Raised by 48 people in 8 months

Our beloved hill's t-bar cable is retiring this year (at nearly 61 years old!). Over 3,800 feet of steel will be replaced this summer. It's a big job but is critical to the hill.

## A SPECIAL THANK YOU TO ALL OUR DONORS

DAVID & AMY ALLYN FOUNDATION  
THE BALENO FAMILY  
SCOTT & KAREN BEDARD  
THE BENNETT FAMILY  
THE BOYER FAMILY  
TIMOTHY CHASE FAMILY  
JOAN CHRISTY  
THE DALEY FAMILY  
DWAYNE  
FAMILY HEALTH NETWORK  
THE FERRETTI FAMILY  
DAN FISHER & LORI RUHLMAN  
THE FLETCHER FOUNDATION  
ROB GAULT

THE GOMEZ FAMILY  
HOLLY & PATIENCE GREGG  
BOB & BARB HONCHARSKI  
JIM & CHRIS HUEBER  
CHRISTOPHER JOANIS  
THE KRAUSE FAMILY  
THE LAKE FAMILY  
TURK & CAROLYN MASON  
BOB & JACQUE MCCONNAGHY  
THE MCMANUS FAMILY  
LAUREN NICKERSON & BILL UPFOLD  
DAVE & MAGGIE PERRY  
DAVE PITTARD SR.  
THE POPVICH & VAN INGEN FAMILY

THE SALIBRA FAMILY  
THE SANDAK FAMILY  
JULIE SCUDERI  
CHRIS & JESS SIMONS  
THE SKIFF FAMILY  
RICK & CAROLYN SMITH  
ZACHARY SMITH  
HOPE & SAL STRODS  
THE TORTARELLA FAMILY  
THE TOWNSEND FAMILY  
RICK & KATHLEEN WEBER  
THE LAW OFFICES OF J. JUSTIN WOODS  
VANESSA YATES





# ANNUAL AWARDS

At the end of each season, we gather for our Spring dinner and celebrate the contributions of individuals to the successful season. A variety of awards have been created and handed out over the years to recognize the contributions of individuals to the club.

## PRESIDENT'S CUP

Given by the current president recognizing an outstanding individual.

**2020**

RENEE DWYER

**2021**

BRIAN MCMANUS

## LIFETIME ACHIEVEMENT

Recognition of long-time dedication to the hill.

**2020**

ORVILLE "BUNT" OSBORNE

**2021**

BRAD & LISA WIRTH

## ORVILLE AWARD

A special thank you to those who have contributed to the hill.

**2020**

TRAVIS GILFUS  
PETE FLECKENSTEIN

**2021**

RALPH PARLIN  
KRISTIN LABEAU  
"THE WOODCHOPPING CREW"

## 2021 T-BARS

Colorful t-bars to recognize members of the hill.

HANNAH O'BRIAN

THE SANDAK FAMILY

THE DUMAS FAMILY

CONNOR BENNETT

EMILY WIRTH



# 2020-21 FINANCIAL STATEMENT

For the fiscal year ended May 31, 2021, the Ski Hill had revenues of \$99,158.48, a 52.5% increase over Fiscal year 2020, and earnings before depreciation of \$32,919.85, a 110.6% increase over Fiscal Year 2020.

The largest sources of revenue are \$44,421.70 from memberships, \$30,651.17 from fundraising, \$6,530.82 from the lesson program, and \$6,706.46 from guest passes. The largest components of expenses are snowmaking, insurance, labor, and utilities.

Additionally, we ran a very successful capital campaign this year in order to replace the 60 year old t-bar cable.

A special thank you to all those who have donated their time and services to the hill. Your generosity and dedication to the hill does not go unnoticed.

Please contact our treasurer, Steve Daley, with any questions.



# THANK YOU SPONSORS



## Sponsorship Opportunities Info

A donation of \$250 (one season) or \$450 (two seasons) will get a 16" x 24" sign of your design on one of our lift towers as well as your logo and a link to your website on our homepage and sponsor page. All donations are tax deductible; we are a 501(c)(3) not for profit organization (tax id #245521)

# LOOKING AHEAD...

I'd like to take this opportunity to introduce myself and to express my gratitude to everyone who was involved in granting me the opportunity to serve the ski hill as board president. Shortly after my family first joined the hill as members, my wife Laura turned to me and said "This is where we belong!" That sentiment has only grown in the years since, and no matter what we do to contribute, what we've gotten in return has always been greater.



Thanks to the hard work, generosity and dedication of supporters, for over six decades Skaneateles Ski Hill has welcomed skiers to the slopes. Each of us involved in the ongoing stewardship of this place recognize the importance it holds for so many, and are committed to continuing the tradition. We have some very bright, wonderful, capable people that are very enthusiastic about our future, and it's an exciting time to be part of this great community of skiers.

Our ski hill is often referred to as a gem, and it's certainly an appropriate term. This place is rare, and it's precious. Together, we celebrate our longest season with fun, fresh air, laughter and joy. There's no place I'd rather be, and it's my sincere wish that all of our members say at some point, "This is where I belong".

**BRIAN MCMANUS**  
INCOMING PRESIDENT

Please don't hesitate to reach out with  
any questions, ideas, feedback!

[secretaryskiskan1@gmail.com](mailto:secretaryskiskan1@gmail.com)



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BOARD MEMBER



**JENNY BIANCULLI**  
BOARD MEMBER



**OPEN POSITION**  
BOARD MEMBER



**OPEN POSITION**  
BOARD MEMBER

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