

# ANNUAL REPORT

JUNE 1, 2021 - MAY 31, 2022





# 2022 SEASON SUMMARY





Our 2022 season was a successful one. We welcomed many new members, and were pleased to see the return of several former members to active status. The addition of four new ski instructors expanded our capability to develop new skiers, and the debut of our Little Racers program was extremely popular. Not surprisingly, the annual Robin's Race had the largest turnout in years, and we're told was the largest race in New York this year. Once again, our snowmaking operations team worked hard behind the scenes to ensure that we got open and stayed open. And notably, the amount of people who lent a helping hand to make sure that all of these good things happened was inspiring. It's clear that the spirit of the hill, the community that makes this place truly special is growing, and that's a great thing. So we celebrate the past year, and look forward to an even better one coming up.

BRIAN MCMANUS

**PRESIDENT** 

# SKI HILL BOARD



BRIAN MCMANUS
PRESIDENT



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**BRAD WIRTH**BOARD MEMBER



JON BRISTOL
BOARD MEMBER



EMILY WIRTH
BOARD MEMBER & LESSON
DIRECTOR



JENNY BIANCULLI BOARD MEMBER



OPEN POSITION
BOARD MEMBER



OPEN POSITION
BOARD MEMBER

We are always looking for people to get involved and share ideas! Feel free to talk to any current board member or send an email to secretaryskiskanl@gmail.com.



## A SPECIAL THANK YOU TO OUR LIFT OPERATORS & SKI INSTRUCTORS

Lift Operators: Travis Gilfus, River Robinson, David Snook, Ben Schaub, & Justin Heath.

Instructors: Emily Wirth, Hannah O'Brien, Gretchen Valentino, Anna Richards, Aaron Lesch, Kayla Dwyer, Katie McCormick, Lisa Wirth

### A LOOK BACK...

FALL FEST
A TOAST TO THE SEASONS
SEASON OPENER
LESSON PROGRAM KICKOFF
WAX & TUNE CLINIC
ALUMNI SKI DAY
CARBOARD SLED RACE
PIZZA DAY
ROBIN'S RACE
RETRO SKI PARTY
SEASON ENDS
SPRING DINNER

October 2
November 13
December 26
January 8
January 15
January 16
January 29
January 29
Feburary 20
March 5
March 13
May 14

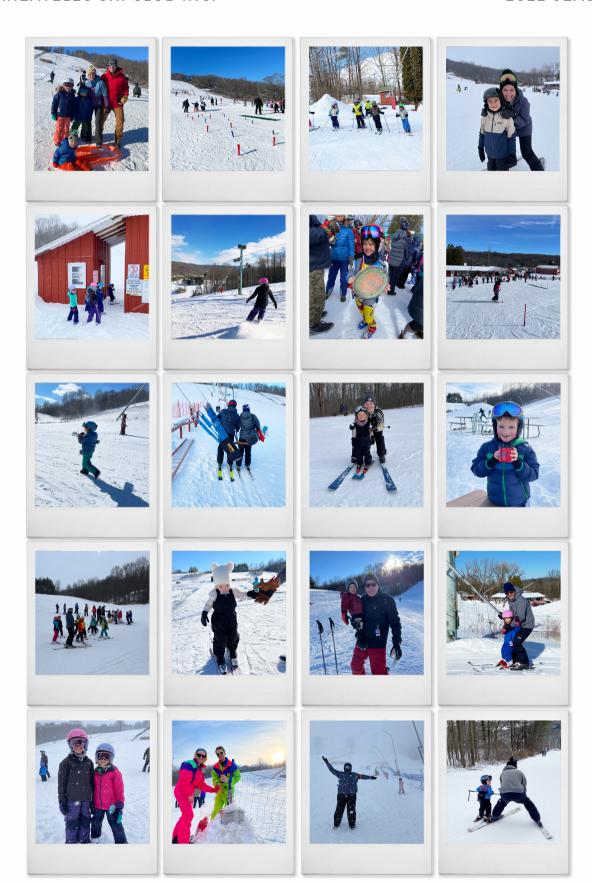














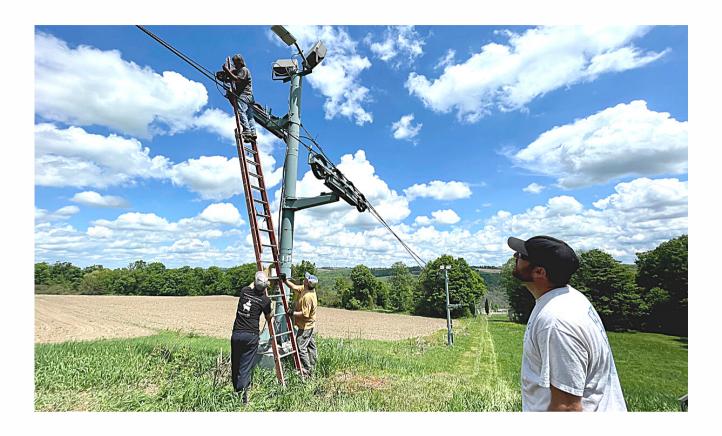
### **LESSON PROGRAM**

This year was a year of growth; we brought on 4 new fabulous lesson instructors to help us teach 300+ lessons over 8 weeks. Our goal is to get all our students from the bunny hill to the big hill and to love skiing! This year we started our 'Little Racers' program to teach the fundamentals of ski racing. A big thank you to Co-Director Hannah O'Brien and lesson instructors Anna Richards, Gretchen Valentino, Aaron Leach, and Kayla Dwyer for all their incredible hard work. Next season will be our best yet!

Fully Mith
EMILY WIRTH
LESSON DIRECTOR

### A SPECIAL THANK YOU TO ALL OUR VOLUNTEERS

NOAH BELL GRACE COTTET VIVIENNE COTTET KAYLA DWYER M LOOK KATIE MCCORMICK LAURA MCMANUS KAYLA PALMER CAROLINE WELLS



## T-BAR CABLE REPLACEMENT

The replacement of a lift cable is a challenging undertaking for any ski area, more so for a not for profit one dependent on volunteer labor. But when it was determined that we needed to do it, the Skaneateles Ski Hill community rose to the occasion. With the generous support of our members, past and present, and donors throughout the community, we were able to purchase our new cable. This past May, a dedicated group of volunteers worked with the professional installation team to do the labor involved. Over the course of three days, a dozen volunteers committed over 160 hours of time. It was rigorous, challenging work, but rewarding. To all involved in this project, we wish to express our sincere gratitude. Your contribution will benefit skiers for decades to come.

#### A SPECIAL THANK YOU TO ALL OUR VOLUNTEERS

AL ABBOTT JOE BIANCULLI ANDY BOOTH BILL GILMORE GARRISON GOMEZ MIKE KIRK JOHN LEMUSSIER BRENT PARIS TOM SANDAK KEITH SPENCER



## T-BAR CABLE REPLACEMENT

### A SPECIAL THANK YOU TO OUR T-BAR CAMPAIGN DONORS

THE GOMEZ FAMILY

DAVID & AMY ALLYN FOUNDATION
THE BALENO FAMILY
SCOTT & KAREN BEDARD
THE BENNETT FAMILY
THE BOYER FAMILY
TIMOTHY CHASE FAMILY
JOAN CHRISTY
THE DALEY FAMILY
DWAYNE
FAMILY HEALTH NETWORK
THE FERRETTI FAMILY
DAN FISHER & LORI RUHLMAN
THE FLETCHER FOUNDATION
ROB GAULT

HOLLY & PATIENCE GREGG
BOB & BARB HONCHARSKI
JIM & CHRIS HUEBER
CHRISTOPHER JOANIS
THE KRAUSE FAMILY
THE LAKE FAMILY
TURK & CAROLYN MASON
BOB & JACQUE MCCONNAGHY
THE MCMANUS FAMILY
LAUREN NICKERSON & BILL UPFOLD
DAVE & MAGGIE PERRY
DAVE PITTARD SR.
THE POPVICH & VAN INGEN FAMILY

THE SALIBRA FAMILY
THE SANDAK FAMILY
JULIE SCUDERI
CHRIS & JESS SIMONS
THE SKIFF FAMILY
RICK & CAROLYN SMITH
ZACHARY SMITH
HOPE & SAL STRODS
THE TORTARELLA FAMILY
THE TOWNSEND FAMILY
RICK & KATHLEEN WEBER
THE LAW OFFICES OF J. JUSTIN
WOODS
VANESSA YATES

Every effort is made to ensure this list of supporters is accurate. If an error has been made, please accept our sincerest apologies and kindly notify us at secretaryskiskanl@gmail.com so we can publish a corrected version on our website. Thank you again for your generous support!







### ANNUAL AWARDS

#### PRESIDENT'S CUP

KRISTIN LABEAU

Given by the current president recognizing an outstanding individual.

#### LIFETIME ACHIEVEMENT

**GARRISON GOMEZ** 

Recognition of long-time dedication to the hill.

#### **ORVILLE AWARD**

A special thank you to those who have contributed to the hill.

TOM SANDAK,
KAYLA DWYER,
AARON LESCH,
KATIE MCCORMICK,
HANNAH O'BRIEN,
ANNA RICHARDS,
GRETCHEN VALENTINO

# THANK YOU 2021-2022 DONOR ROLL

Our sincerest thanks to all those who generously supported the Skaneateles Ski Club during the year from June 1, 2021 to May 31, 2022. Your generosity helps us to keep the Skaneateles Ski Club the gem it is for the next 60 years!

DAVID ALLYN
MARIETTA BOLSTER
HERBERT DWYER
JAMES & EMILY GREGG
BRENDAN HALL
ASHLEY HASS
BRAD HAWKINS

SEAN KARLA
DOROTHY KRAUSE
ANN LABEAU
DEAN MASON
KATIE MCCORMICK
BRIAN MCMANUS
JACK MCNEIL & FRIENDS

DAVID & SUZANNE PITTARD
MARY POPOVICH
KATHLEEN REBADOW
THE SPALDING FAMILY
MEGHEN TOWNSEND
WARRINGTON FOUNDATION
THE WOODS FAMILY

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# 2021-22 FINANCIAL STATEMENT

For the fiscal year ended May 31, 2022, the Ski Hill had revenues of \$149,811.84, a 51% increase over Fiscal year 2021, and net income of \$38,889.40, a 107% increase over Fiscal Year 2021. The largest sources of revenue are from memberships, fundraising, the lesson program, and guest passes. The largest components of expenses are snowmaking, insurance, labor, utilities, and repairs.

A special thank you to all those who have donated their time and services to the hill. Your generosity and dedication to the hill does not go unnoticed.

It should be noted that this is an unaudited financial report. Please contact our treasurer, Steve Daley, with any questions.

	JUNE 2021 - MAY 2022	JUNE 2020 - MAY 2021	CHANGE	% CHANGE
TOTAL INCOME	\$149,811.84	\$99,158.48	\$50,653.36	51%
TOTAL EXPENSES	\$110,922.44	\$79,048.28	\$31,874.16	40%
NET INCOME	\$38,889.40	\$18,790.85	\$20,098.55	107%

### **THANK YOU SPONSORS**









































### THANK YOU SPONSORS























# PLEASE SUPPORT THE HILL BY SUPPORTING OUR SPONSORS!

#### Sponsorship Opportunities Info

A donation of \$250 (one season) or \$450 ( two seasons) will get a 16" x 24" sign of your design on one of our lift towers as well as your logo and a link to your website on our homepage and sponsor page. All donations are tax deductible; we are a 501(c)(3) not for profit organization (tax id #245521)