



ANNUAL REPORT

JUNE 1, 2022 - MAY 31, 2023





2023 SEASON SUMMARY



172 MEMBER GROUPS



TAUGHT OVER 340 SKI
LESSONS

- Our 2023 season was a successful one; while we had less natural snow this year (far below average snowfall!) our snowmaking operations team worked hard behind the scenes to ensure that we got open and stayed open.
- We have been working on expanding the benefits to our members through our partnerships. Thanks to the work of Justin Woods, this past year we joined the Freedom Pass.
- We welcomed many new members, and were pleased to see the return of several former members to active status.
- Our annual Robin's Race had the largest turnout in years, making it the largest ski race in New York.
- And notably, the amount of people who lent a helping hand to make sure that all of these good things happened was inspiring. It's clear that the spirit of the hill, the community that makes this place truly special is growing, and that's a great thing. So we celebrate the past year, and look forward to an even better one coming up!

SKI HILL BOARD



BRIAN MCMANUS
PRESIDENT



ERIC ROBINSON
VICE PRESIDENT



STEVE DALEY
TREASURER



KRISTIN LABEAU
SECRETARY



PETE FLECKENSTEIN
HILL MANAGER



BRAD WIRTH
BOARD MEMBER



MIKE KIRK
BOARD MEMBER



EMILY WIRTH
BOARD MEMBER & LESSON DIRECTOR



JENNY BIANCULLI
BOARD MEMBER



KELLY FOWLER
BOARD MEMBER



OPEN POSITION
BOARD MEMBER

We are always looking for people to get involved and share ideas! Feel free to talk to any current board member or send an email to secretaryskiskan1@gmail.com.



A SPECIAL THANK YOU TO OUR LIFT OPERATORS & SKI INSTRUCTORS

Lift Operators: River Robinson, David Snook, Ben Schaub, Kyle Lanning & Justin Heath.

Instructors: Emily Wirth, Hannah O'Brien, Gretchen Valentino, Anna Richards, Kayla Dwyer, Katie McCormick, Lisa Wirth, Meghan Fowler, Eimile O'Brien, & Meghan O'Brien.



A LOOK BACK...

FALL FEST	September 24
SKI SALE & TUNE CLINIC	November 5
SEASON OPENER	December 26
LESSON PROGRAM KICKOFF	January 14
ALUMNI SKI DAY	January 22
ROBIN'S RACE	February 12
ADULT RACE NIGHT	March 2
SPRING FLING	March 25
SEASON END	March 25
SPRING DINNER	May 20







LESSON PROGRAM

This year was another year of growth. We brought on 4 new lesson instructors to help support our largest group lesson program to date and teach over 350 lessons. Our goal is to get all our students from the bunny hill to the big hill and to love skiing! We were able to keep group sizes small and help more skiers than ever. This year we started our 'Parent & Me' program to offer something for our under 5 year old skiers at the hill. A big thank you to our lesson instructors Anna Richards, Gretchen Valentino, Meghan Fowler, Kayla Dwyer, Katie McCormick, Eimile O'Brien, & Meghan O'Brien for all their incredible hard work. This is the largest instructor staff the hill has ever had and we are beyond thankful for their support to help us continue to grow our program. We also wouldn't be able to do all we do without the support of our incredible volunteers named below. Next season will be our best yet!

Hannah O'Brien

HANNAH O'BRIEN

LESSON CO-DIRECTOR

Emily Wirth

EMILY WIRTH

LESSON CO-DIRECTOR

A SPECIAL THANK YOU TO ALL OUR VOLUNTEERS

NOAH BELL
GABRIELLA CARACCIO
DECLAN COVILLE

CHASE COVILLE
KATE FALKENBERG
MAGGIE GRAZADAS

TAYLOR HARVEY
LINDSEY ROACHE
AVA WILLIAMS



CAPITAL IMPROVEMENTS

This year we re-sloped and resurfaced the parking lot to allow for better drainage (less mud!) and additional parking. Special Thank you to [Andy Booth & Keith Spencer](#) for leading the project. Over 60 volunteer hours were required to finish the project: to all involved we wish to express our sincere gratitude. More of the buildings got a face lift in this off season with the t-bar shack getting a brand new coat of paint to match the lodge. Thank you to [the Mason family](#) who made it happen! Thank you to [Mike Gilmore](#) who built shelves in the basement of the lodge and more ski racks. And last but not definitely not least, thank you to [Al Abbott & Keith Spencer](#) for their support with electrical work at the hill.

THANK YOU
TO OUR
BUILDINGS &
GROUNDS
VOLUNTEERS

AL ABBOTT
DAVE AUERBACH
ALEX COST
JASON BALENO
ANDY BOOTH
MARK FOWLER
KELLY FOWLER
MIKE GILMORE
GARRISON GOMEZ
MIKE KIRK
JON LEMESSURIER

TURK MASON
CAROLYN MASON
ALLYSSA MASON
GORDO MASON
BRIAN MCMANUS
JOHN NOLAN
BRENT PARIS
TOM SANDAK
KEITH SPENCER
ERIC ROBINSON
RIVER ROBINSON
BRAD WIRTH

Every effort is made to ensure this list is accurate. If an error has been made, please accept our sincerest apologies and kindly notify us at secretaryskiskan1@gmail.com so we can publish a corrected version on our website. This list reflects volunteers between June 1, 2022 and May 31, 2023. Thank you again for your support!



ANNUAL AWARDS

PRESIDENT'S CUP

LEAH ANDERSON & STEVE DALEY

Given by the current president recognizing an outstanding individual.

LIFETIME ACHIEVEMENT

JIM & JULIE MOORE

Recognition of long-time dedication to the hill.

ORVILLE AWARD

MASON FAMILY
KEITH SPENCER
MIKE KIRK
BRENT PARIS

A special thank you to those who have contributed to the hill.

2021 T-BARS

Colorful t-bars to recognize members of the hill.

FOWLER FAMILY

NOLAN FAMILY

MCMANUS FAMILY

THANK YOU

2022-2023 DONOR ROLL

Our sincerest thanks to all those who generously supported the Skaneateles Ski Club during the year from June 1, 2022 to May 31, 2023. Your generosity helps us to keep the Skaneateles Ski Club the gem it is for the next 60 years!

Every effort is made to ensure this list of supporters is accurate. If an error has been made, please accept our sincerest apologies and kindly notify us at secretaryskiskan1@gmail.com so we can publish a corrected version on our website. This list reflects gifts between June 1, 2022 and May 31, 2023. Thank you again for your generous support!



2022-23 FINANCIAL STATEMENT

For the fiscal year ended May 31, 2023, the Ski Hill had revenues of \$154,379.99 a 3% increase over Fiscal year 2022, and net income of \$28,658.10, a 26% decrease over Fiscal Year 2022. Operating Income was down year over year due to opportunistic investment in improving the operations and physical plant of the hill. The largest sources of revenue are from memberships, fundraising, the lesson program, and guest passes. The largest components of expenses are snowmaking, insurance, labor, utilities, and repairs.

A special thank you to all those who have donated their time and services to the hill. Your generosity and dedication to the hill does not go unnoticed.

It should be noted that this is an unaudited financial report. Please contact our treasurer, Steve Daley, with any questions.

	JUNE 2022 - MAY 2023	JUNE 2021 - MAY 2022	CHANGE	% CHANGE
TOTAL INCOME	\$154,379.99	\$149,811.84	\$4,568.15	3%
TOTAL EXPENSES	\$125,721.89	\$110,972.44	\$14,749.45	13%
NET INCOME	\$28,658.10	\$38,839.40	\$10,181.30	-26%



LOOKING AHEAD...

Welcome all to the 2023/2024 season! This time of year is so exciting for the Hill as we are in full swing knocking out projects and preparing the Hill for what we all hope is a long season with lots of help from Mother Nature!

I personally am so stoked to be able to see everyone again and reconnect with friends while sitting around the fire, falling “gracefully” down the hill, delicious pot lucks, and of course enjoying many laughs! As I embark on this role of President for the Skaneateles Ski Hill, one primary focus exists, and that is to support and continue the traditions that our little bump embodies of community, service, and stewardship. Everything we do from a board level is to improve the member experience for all of you.

But remember, none of this happens without the support and participation of our volunteers, so please get involved! Every single member brings something unique and wonderful to the Hill and make us the vibrant community that we are!

It is my pleasure to carry this torch and I very much look forward to meeting and talking with all of our members very soon. Onward and upward!

A handwritten signature in black ink, appearing to read "Mike Kirk".

MIKE KIRK
INCOMING PRESIDENT

THANK YOU SPONSORS



THANK YOU SPONSORS



PITRE PAINTING
 25 Years of Experience
 Residential / Commercial
 Interior / Exterior
 Power Washing

WIRTH'S
 Automotive Inc.



SKANEATELES JEWELRY, INC.
 15 JORDAN STREET
 315-685-3253



CLS Cremation Services Inc
 Skaneateles, NY
 (315) 685 - 7378



Sponsorship Opportunities Info

A donation of \$250 (one season) or \$450 (two seasons) will get a 16" x 24" sign of your design on one of our lift towers as well as your logo and a link to your website on our homepage and sponsor page. All donations are tax deductible; we are a 501(c)(3) not for profit organization (tax id #245521)